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25 YEARS

of connecting

Talent & Industry

Thank you for the legacy...

HAPPY BIRTHDAY

FOLLOW US!



Thomas, innovation financing consultant at [B Conseil](#)



After a career as researcher in mechanobiology and leading its own team in Germany, Thomas now works at B. Conseil as innovation financing consultant. He shared his journey with us.

Can you introduce yourself?

I am **Thomas Stanislas**, PhD in Molecular and Cellular Biology. Before joining **B.Conseil**, I dedicated about fifteen years to academic research across France, Germany, and Sweden, in fields ranging from biochemistry to mechanobiology. In recent years, I served as the head of a research team, working as a lecturer and researcher.

This period allowed me to explore the complexity of living systems while also developing a genuine passion for sharing and promoting scientific knowledge.

Today, and for the past three years, I have been applying this expertise to innovation as a **Senior Consultant at B.Conseil** in Toulouse, where I support companies - particularly in the Biotech, Health, and Cosmetics sectors - in developing their funding strategies and structuring their R&D projects.

Can you describe your job?

My role is to help innovative companies turn **science and innovation into drivers of funding and growth**.

At **B.Conseil**, we provide **end-to-end support** from qualifying, drafting, and securing their **Research Tax Credit (CIR)** and **Innovation Tax Credit (CII)**, to assisting with national and European grant applications. Our goal is to help companies not only develop new projects but also strengthen their long-term innovation strategy.

As an example, the **CIR recognizes the generation of new knowledge through R&D**, while the **CII focuses on the design of new products that address market needs and outperform existing solutions**. Since this distinction is crucial, **B.Conseil's mission** is to make it clear, defensible, and strategically valuable for each client, ensuring both compliance and real added value in their innovation journey.

In carrying out these missions, we also play a diplomatic role, acting as a bridge within companies to gather the right information from the right people, while remaining discreet when necessary.



Thomas, innovation financing consultant at [B Conseil](#)



What types of projects and organizations do you support?

I work a lot with **SMEs and start-ups**, but also with **industrial groups**. I began by supporting smaller structures, and as I've gained experience, I've also started working with larger organizations, sometimes groups with several subsidiaries, where I take on more of a **project management and coordination role**.

I mainly work with companies in the **biotech and health sectors**, but not exclusively. Of course, I don't have expertise in every field, but I have a deep understanding of R&D, which allows me to support them effectively: as they are the experts, I see myself as a **translator** who interprets their work in line with administrative criteria, with the goal of showcasing their efforts.

The projects are as varied as they are fascinating: developing new enzymatic extracts, optimizing microbial fermentation processes, or designing formulations with proven biological impact.

Each assignment is therefore unique: together with **B.Conseil's multidisciplinary team**, we dive into the heart of applied research to reveal its scientific, technical, and economic value. That's what makes this job so deeply rewarding.

How did you transition from researcher to consultant?

I've always loved the academic environment. However, moving from postdoc to team leader brought about a shift in responsibilities that no longer suited me: I needed a broader, "big-picture" view of research projects and wanted to see their **concrete impact in the economic world**.

Once I decided to leave academia, the next challenge was figuring out what to do next. I benchmarked what my friends and colleagues were doing. One of them was working in this field, and that's how I discovered a sector where you remain close to science, but in service of decision-making, value creation, and development.

I then realized that consulting - especially at a firm like **B.Conseil**, which bridges science, strategy, and innovation funding - was not a break from research, but a natural extension of it, with an added strategic dimension. From that conversation, I understood which keywords to look up, did my research, read the official guide to the Research Tax Credit, went through interviews, and eventually joined **B.Conseil**.



Thomas, innovation financing consultant at [B Conseil](#)



What motivated you to become a consultant in innovation financing?

What attracted me was the **diversity of projects** and the opportunity to have a **direct impact on the success of companies engaged in R&D and innovation**.

Being a consultant means combining scientific analysis, methodological rigor, and human support.

We become **partners for R&D teams**: we help structure their work, identify bottlenecks, clarify experimental evidence, and assist them in defending the legitimacy of their innovation approach.

At **B.Conseil**, this approach is rooted in a **collaborative and rigorous culture**, where consultants continuously develop both their scientific insight and their mastery of regulatory and fiscal frameworks, a balance that makes our support both precise and impactful.

After three years, how do you view this profession?

It's a fascinating profession because it's constantly evolving. The reference frameworks change, the administration's expectations become more precise, and technologies are accelerating, especially with the rise of AI. This means we must constantly adapt, stay informed, and, above all, understand the logic of evidence behind each project.

Before being a consultant myself, I thought of taxation as a rather rigid field, but it's actually a profoundly human profession: we support business leaders, researchers, and engineers. We share their doubts, successes, and intuitions. We provide reassurance through guidance.

That's where I truly see the strength of the **B.Conseil collective**: a close-knit team of experts who pool their skills and experiences to offer support that is both **technically rigorous and genuinely human**.



Thomas, innovation financing consultant at [B Conseil](#)



How do you apply your research experience in your daily work at B.Conseil?

My experience as a researcher is a key asset.

Experimental rigor, the management of complex projects, and a deep understanding of biological mechanisms... All of this allows me to speak the same language as the scientists I work with. I understand R&D; I know the constraints and realities of the profession. This enables me to translate my past experience into what they experience every day.

I've also kept the reflex of critical analysis: identifying what constitutes a genuine **scientific uncertainty** (a key criterion for the Research Tax Credit) or a **functional innovation** (a criterion for the Innovation Tax Credit).

My role - and that of **B.Conseil's consultants** more broadly - is to help companies tell the story of their innovation accurately, by demonstrating both its scientific value and its market relevance.

In short, I'm still doing research, just on a different scale.

What advice would you give to a young scientist who wants to explore a path outside academic research?

I would first tell them: **don't see it as an ending, but as a continuation.**

The private sector offers a tremendous opportunity to look at science from a different perspective, that of its **application and impact.**

And if they want to stay connected to science while developing a more strategic and entrepreneurial mindset, **consulting in innovation funding (especially within structures like B.Conseil)** is an excellent field of expression. It's a path that allows you to remain close to research while helping companies and technologies move forward.

As for adapting to this new profession, I was fortunate to join a small team where I could learn and find my place. When you've completed a PhD, you know how to learn. All the skills you develop during a doctorate - curiosity, rigor, critical thinking, the ability to learn, project and stakeholder management, teamwork - are highly valued in the consulting and innovation world.

So, **trust yourself.**



Registration is open for Forum **Biotechno EST 2025** in Strasbourg!

Join us in Strasbourg for the second flagship event of the season - this edition is brought to you by the fantastic [Forum Biotechno EST team](#)! This year's special theme is "Digital Pulse"! For all updates we invite you to follow the [forum's LinkedIn page](#).

 **Tuesday, November 25th, 2025** | From 09:00 to 18:30

 **CCI Campus**, 234 Av. de Colmar, 67021 Strasbourg

Get your ticket for Forum Biotechno EST [here](#)

About Forum Est*

10th

Edition

200

Participants







30

Speakers

20

Partners

In the Program

-  Conferences
-  Round Tables
-  Workshops
-  CV correction
-  Company presentations
-  Stand Village
-  Networking

**approximate numbers based on previous years*



Forum Biotechno
Est





🕒 **Registration is open for Forum **Biotechno PARIS** 2025 !**

Our third flagship event of the year is coming up - thanks to the amazing [Forum Biotechno Paris team](#)! Join the forum in Paris for its 28th edition - the full program will be available soon, with a special “Digital Pulse” theme. Stay tuned via [our NEW Forum Biotechno Paris LinkedIn page](#)!

📅 **Thursday November 27th, 2025** | From 09:00 to 18:00

🏛️ **Campus Epitech Paris, 24 rue Pasteur, 94260 Le Kremlin-Bicêtre**

Get your tickets for Forum Biotechno PARIS [here](#)

[Throwback to our 2024 edition!](#)

- ✓ Over **230** physical and **190 online attendees**
- ✓ **40+ speakers** shared expert insights
- ✓ More than **30 partners and exhibitors** actively supported the event
- ✓ Topics ranged from **biotech entrepreneurship and career transitions** to **salary negotiations**, and the **healthcare innovation ecosystem**.
- ✓ Personalized **CV reviews, mock interviews and skill building sessions** for practical advice!



Réseau Biotechno's four 2025 Forums!

[Forum Biotechno Ouest](#) *registration opens SOON*



👉 Interested in becoming a partner and sponsor of our events?

✉ **Contact :** partnering@reseau-biotechno.com or via [Linkedin](#)

Anniversary partnership with La Gazette du LABORATOIRE!

2025 is a big year for both Réseau Biotechno, as we celebrate our 25th anniversary, and La Gazette du LABORATOIRE, who celebrate their 30th!

La Gazette du Laboratoire is a newspaper company dedicated to life science professionals, bringing you the latest news, events, and hot topics, as well as detailed analyses, testimonials and insights from the field. Check out innovation and best practices panoramas, expert feedback on concrete issues, and stay connected to the ever-evolving scientific community. With every edition, dive into the fascinating world of those who drive research and scientific progress!

Victor Kreis (President of Réseau Biotechno) “La Gazette du Laboratoire is a long-time partner with whom we have always enjoyed a relationship based on trust, closeness and shared values. It is a media that understands the challenges of the research world and who speaks directly to our community [...]. Thanks to La Gazette, our voice carries further. This partnership allows us to showcase our actions, reach new audiences, and reinforce the impact of our events across the country!”

Discover two **spotlight articles** highlighting our history, activities and vision in La Gazette’s september and october editions, as the team chats with Victor Kreis and Communications Manager, Daria Kuznetcova!



Anniversary partnership with La Gazette du LABORATOIRE!

Special focus on Réseau Biotechno, Part 1 : 25 years of commitment to young researchers, 4 new upcoming Forums

In this article, Victor and Daria reflect on 25 years of associative commitment by (and for!) life scientists, especially students and early career professionals. Find out how the adventure began, what we do, and how our Forum events connect academia and industry and create unique opportunities!

VK “Réseau Biotechno (RBT) was created in 2000 to answer a need that remains relevant today : the feeling of abandonment that many young researchers in life sciences experience once they finish their degrees”

DK “Several student associations decided to unite to reclaim their future. Their ambition? To organize events to inform and showcase talent from public research, and open new opportunities to students, PhDs and young researchers. RBT is born from this collective will to break isolation and bring forth a new generation of innovators”

Forums are a core part of Réseau Biotechno’s identity, and new actions are underway in our effort to support local initiatives throughout the year and keep things exciting!

VK “This year’s Forums will highlight the growing importance of digital skills in life science [...] that transform the way we work, collaborate... and even job search [...] Each of our 4 Forums will involve special sessions on AI (generative, analytic) but also ethical considerations, cybersecurity, data management and inclusivity. »”

Special focus on Réseau Biotechno, Part 2 : opening up to Europe, partnerships and strategic vision

In part two, find out what partnerships Réseau Biotechno is part of and how you can benefit from biotech sector information, training opportunities, networking and more! Victor and Daria share the networks' strategic vision and future prospects.

VK "RBT was built with the certitude that we need to engage the whole community - academia, industry and institutions - to make things happen [...] each partnership is co-constructed to be mutually beneficial for our members and for our partners"

Working with expert partners is a great opportunity for our members to gain access to practical workshops and learn new skills, but also to make their talents known!

DK "We often organize afterworks or breakfast sessions, offering our members a space to discuss various topics such as valorization, entrepreneurship, or new digital technologies and skills"

Victor concludes : *"Réseau Biotechno is here to support you, but also to remind you that you are not alone. Behind every forum, workshop, discussion, there is a community that believes in collective intelligence and in the potential for young researchers to change the world. So be bold, explore beyond the beaten track, and don't be afraid to ask questions, to try, and even sometimes to fail. Innovation often starts where you least expect it. We will always be by your side so that the adventure is as shared as it is inspiring"*

Find the full spotlight articles (FR)

Part 1 [here](#) n°322, sept. 2025

Part 2 [here](#) n°323, oct. 2025 - page 58



The **REAL** section (for **Read** – Analyze – Listen) highlights our recommendations of the month.



What you can **READ** this month ?

- ***Thérapies cellulaires, cap sur l'industrialisation***, by France Biolead

France Biolead offers a detailed analysis of the cell therapy landscape, covering the latest innovations, opportunities and risks for industrialisation of cell-based therapies and an overview of key players in France. Find a one-pager and link to full document [here](#).



What you can **ANALYZE** this month ?

- ***Storage and computing with DNA***, by DNA Storage Alliance

After co-organising The Storage and Computing with DNA conference in June 2025, the Storage Networking Industry Association offers access to all conference presentations. Watch them [here](#).



What you can **LISTEN** to this month ?

- ***Science Disait Tout***, by Science Comedy Show (in French)

The very first episode of the brand-new “Science disait tout” podcast is about intelligence in its multiple forms ! Find it [here](#).






Réseau Biotechno Webinars are back!

This session will be held in French

The banner features the Réseau Biotechno logo and website (www.reseau-biotechno.com) at the top. The main title is 'Réussir sa transition vers les Affaires Médicales : mode d'emploi'. Below the title, it states '80 % des candidats passent à côté du vrai sujet – ne faites pas partie du lot !' and 'Webinaire organisé avec :'. Two logos are shown: 'MEDICAL AXÈS' with the tagline 'Together for a better life' and 'MEDAAX' with the tagline 'Build the links, break the silos'. At the bottom, it specifies the date and time: 'Jeudi 6 novembre 2025 17h30', indicates it is 'ONLINE', and includes a 'REGISTER' button and a QR code.

Réussir sa transition vers les Affaires Médicales; mode d'emploi : Découvrez le monde des Affaires Médicales, et comment bâtir votre carrière dans ce secteur compétitif en pleine évolution

 **Coorganisé et animé par :** Réseau Biotechno, en partenariat avec [Medical Axès](#) et [Le MEDAAX](#)

 **Jeudi 6 novembre 2025** [Inscrivez vous dès aujourd'hui en **cliquant ici**](#)
 **17h30 (CET)**

 **Au programme :**

- Gouvernance et rôle stratégique des Affaires Médicales dans l'industrie
- Découverte des métiers : MSL, Medical Advisor, Chef de projet, Responsable communication... et leurs évolutions possibles
- Les attentes du marché et du recrutement
- Témoignages de professionnels ayant réussi leur transition
- Comment se préparer efficacement grâce à une formation et un accompagnement structuré


Oct

 30th
Réseau Biotechno x PhD Talent Afterwork
When: Thursday 30th of October from 18h30 to 21h00

Where: Bar "Le Piano Vache", Paris

PhDTalent X Réseau Biotechno afterwork is back! Join us to meet like-minded people in a friendly atmosphere. For more information and to sign up, click [here](#) !


X

Nov

 3rd
Digital meeting dedicated to Biotech Act
When: Monday 3rd of November, from 13h15 to 14h15

Where: Online

France biolead organizes a round table on the upcoming European Biotech Act and the public consultation associated with it. This meeting will present the stakes of the biotech act, and discuss its impact on research and innovation in France. To participate, register [here](#).


Nov

 4th
PhD Talent Career Fair
When: Tuesday 4th of November

Where: Paris

Following the success of previous editions, 5000 visitors and 150 companies and expected to join the career fair dedicated to PhDs across various fields! Find advice, future employers, information and learn how to make your PhD experience shine. More information [here](#)!


Nov

 10th
Biotech Act public consultation
When: August 4 - November 10 (midnight Brussels time)

Where: Online

In the course of the European biotech act preparation, the EU commission launched a public consultation to identify the needs of each stakeholders : researchers, companies, citizens, users... to express your voice, participate [here](#).




Nov
26th
Innovation day 2025 - DIM BioConvS Symposium
When: Wednesday 26th of November

Where: Conseil Régional Île-De-France

DIM BioConvS (Domaine de Recherche et d'Innovation Majeur Bioconvergence pour la Santé) organizes its annual symposium! This year's Innovation Day, titled Joining Forces, will celebrate the power of collaboration at the crossroads of synthetic biology, biotherapies, and technological innovation. This event brings together researchers, innovators, and institutional partners. More info [here!](#)



Domaine de Recherche et d'Innovation Majeur


Nov
24-28th
Semaine de l'Innovation de l'Université de Bordeaux (FR)
When: 24-28 November 2025

Where: University of Bordeaux campus

University of Bordeaux organizes its second innovation week! Researchers, university personnel, students, institutional partners, companies and industrial partners are invited to meet, connect and build innovation together! Visits, exhibits, workshops, roundtables... over thirty events await you. Find out more [here!](#)





SPECIAL EVENTS

Réseau Biotechno is proud to renew our partnership with [Eurasanté](#)! We are partners of 3 events: **BioFIT**, **MedFIT** and **MEDigIT**. Join us in **Strasbourg**, on **December 2nd and 3rd, 2025** and on December 8th for the digital meetings. Organised jointly for the second year running, BioFIT & MedFIT are business conventions dedicated to partnership innovation in the Life Sciences, MedTech and Diagnostic sectors. Don't miss the 2nd edition of @MEDigIT Event, the European event fostering innovation in Digital Health, which will be held as part of MedFIT 2025!

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|--|---|--|--|---|--|
|  <p>Biofit FOSTERING INNOVATION & TRANSFER</p> <p>14TH EDITION</p> <p>The leading European partnering event for early-stage deals and investment rounds in the Life Sciences field</p> |  <p>MedFIT Fostering Innovation in MedTech</p> <p>9TH EDITION</p> <p>A unique event in Europe for innovation partnerships and investment rounds in the MedTech, Diagnostic and Digital Health sectors</p> | | | | |
| <p>DECEMBER 2025</p> | <p>2ND & 3RD</p> | <p>STRASBOURG France</p> | | | |
| <table border="0" style="width: 100%;"> <tr> <td style="width: 33%; text-align: center;">  </td> <td style="width: 33%; text-align: center;"> <p>DIGITAL MEETINGS DAY</p> <p>8TH DECEMBER 2025</p> <p>ORGANISED TOGETHER WITH: </p> </td> <td style="width: 33%; text-align: center;">  </td> </tr> </table> | | |  | <p>DIGITAL MEETINGS DAY</p> <p>8TH DECEMBER 2025</p> <p>ORGANISED TOGETHER WITH: </p> |  |
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Thanks to our Réseau Biotechno partnership, take advantage of an **unprecedented discount!** For more information, and to receive your discount code, please get in touch with your contact in our organisation. **Register now!**

Discounts are always applied to the 'regular' fee except during the 'late registration' period. Discounts cannot be combined with other offers.

